



LONDON COMMODITIES DESK
“WHO WE ARE”
SPOTLIGHT PRESENTATION

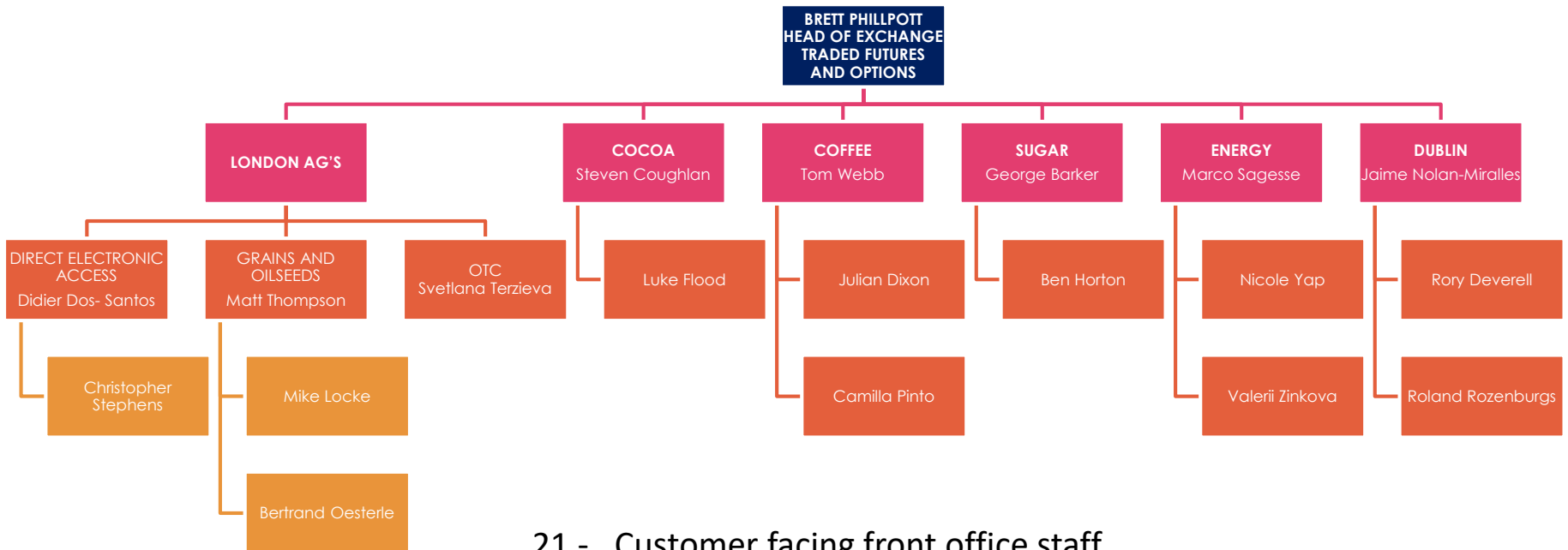
INTL FCStone LTD.

Brett Phillipott

Head of Exchange Traded Futures & Options

London Commodities Desk

London Commodities structure



21 - Customer facing front office staff

12 – Languages spoken

English, Italian, French, Portuguese, Spanish, Russian,
Bulgarian, Chinese, Irish, German, Ukrainian, Latvian

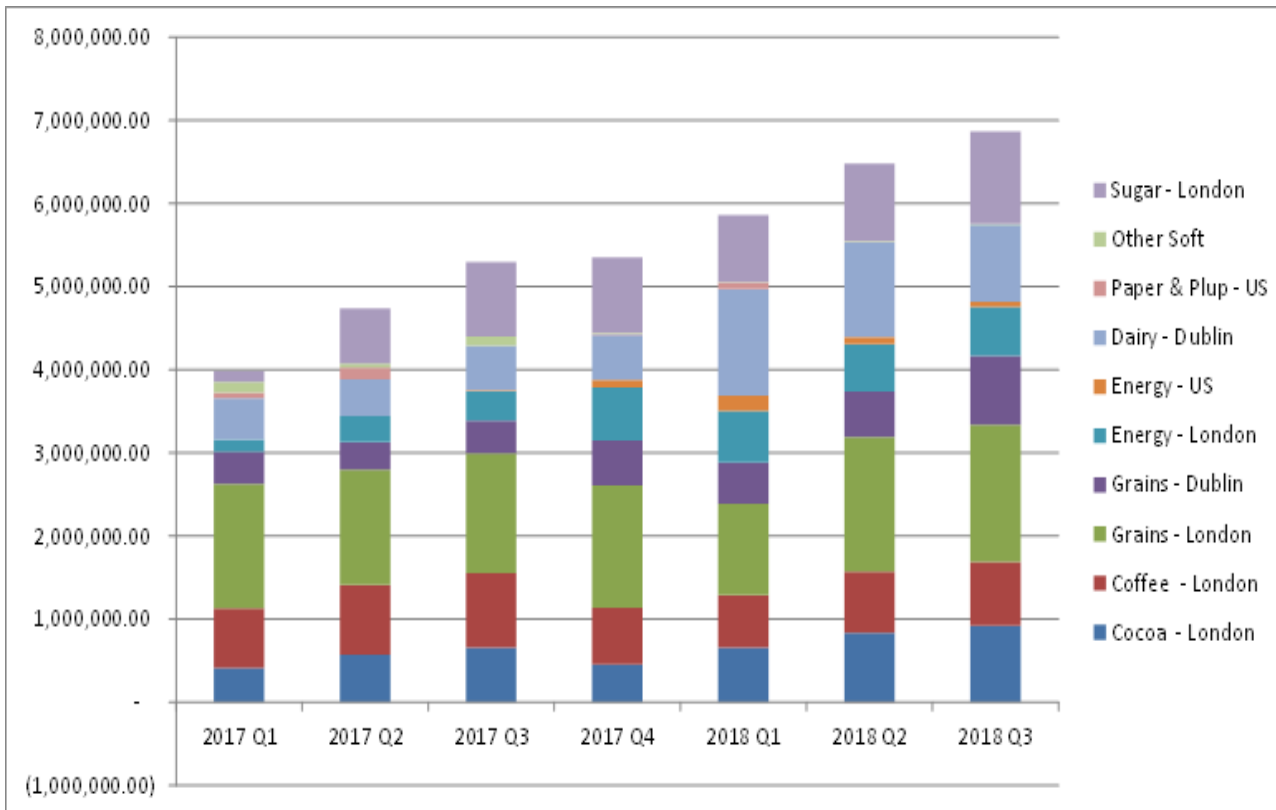
What do we do ?

Leading non Bank provider of clearing and execution services EMEA
 Futures, Options and OTC
 What Products do we cover



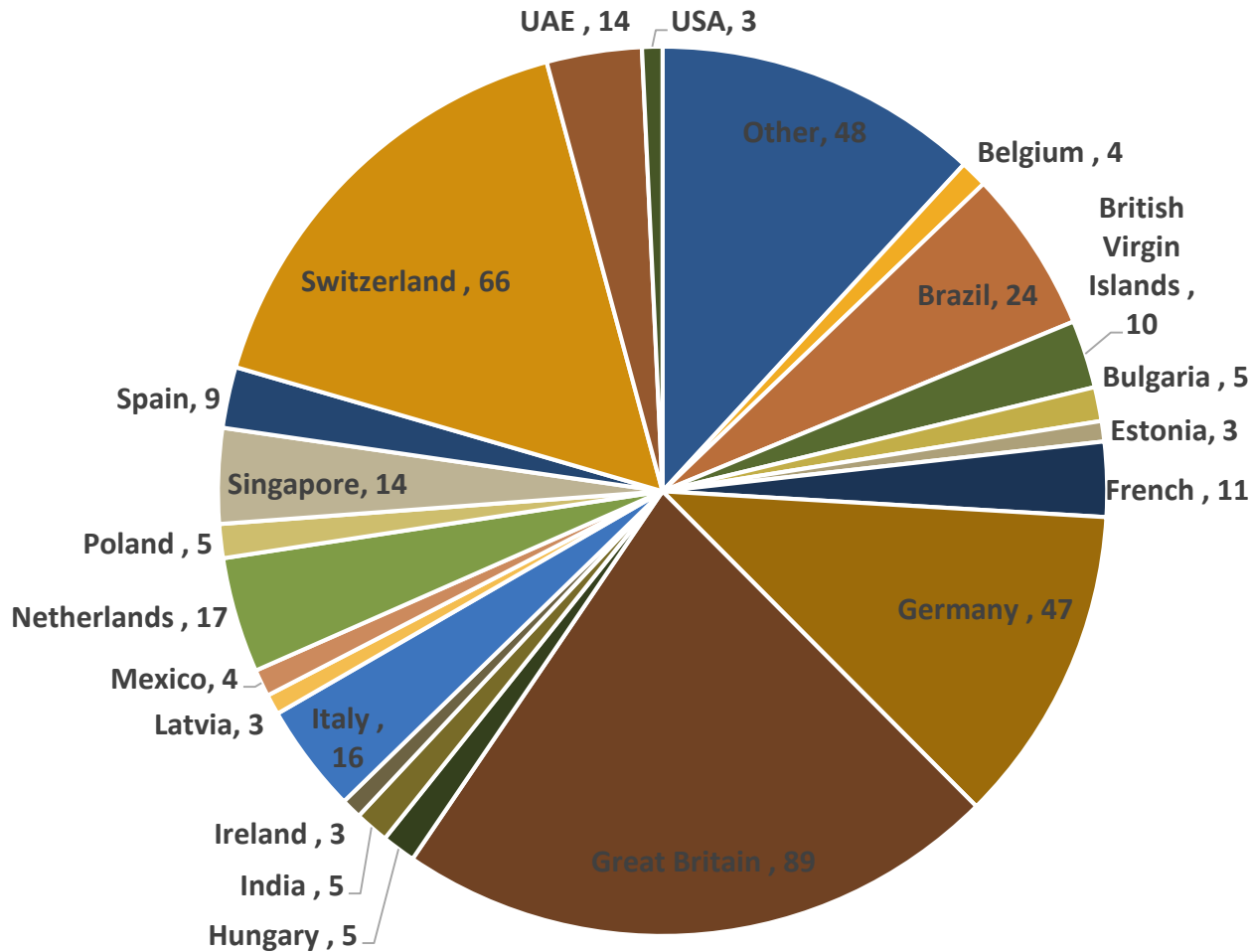
Customers make up 5% of INTL's Client base

Target by 2020
 1400 Customers

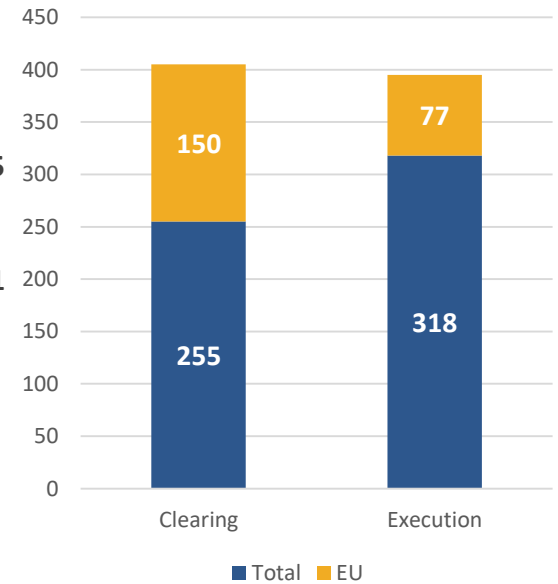


Where are our Clearing Accounts domiciled ?

405 Listed clearing accounts In 52 different countries



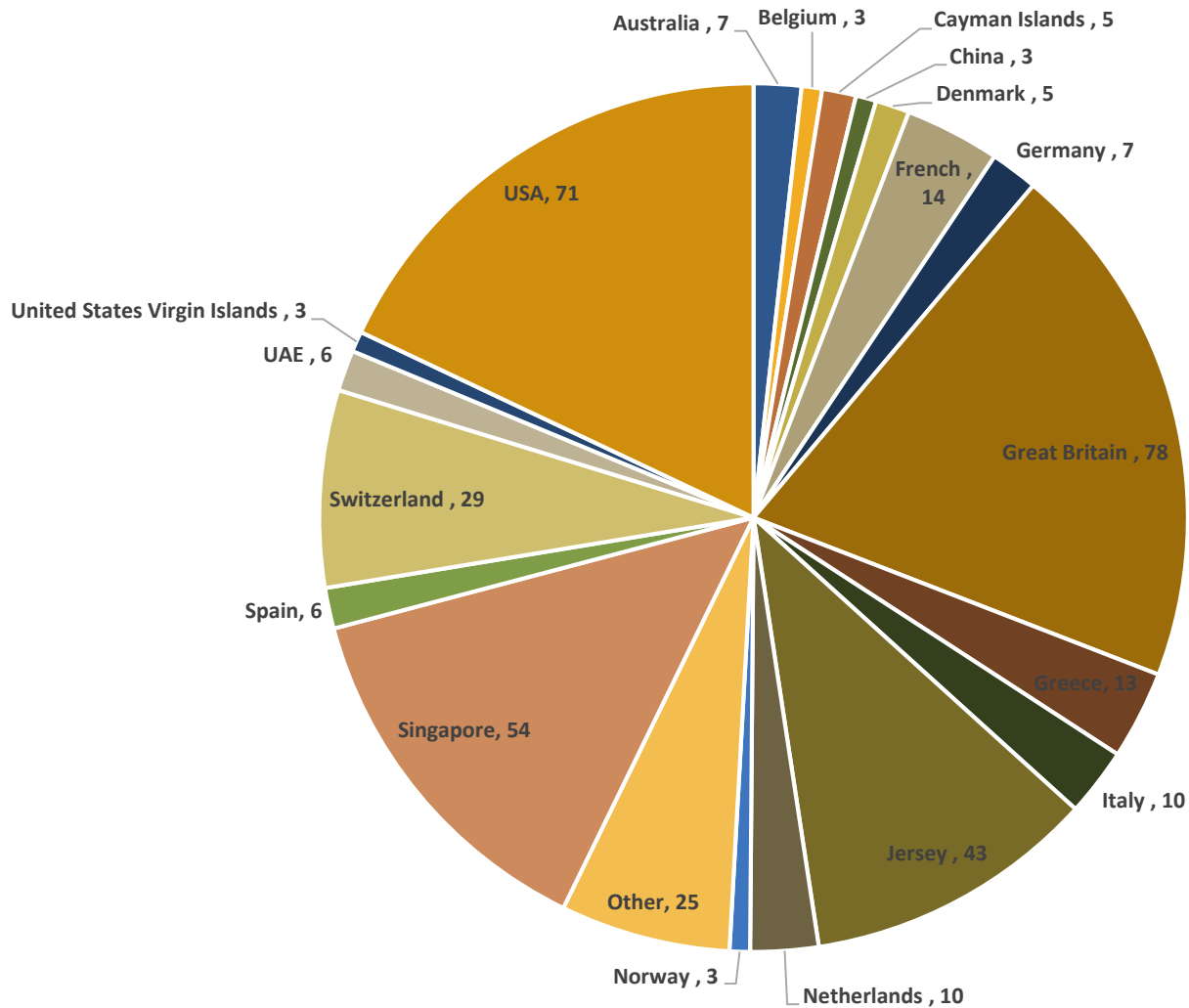
EU Exposure - Number of Accounts



“Other” comprises countries where there are only 2 customers per territory maximum

Execution Accounts

Number of Execution Accounts



THANK YOU

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