LONDON COMMODITIES DESK

“WHO WE ARE”

SPOTLIGHT PRESENTATION

INTL FCStone LTD.

Brett Phillpott
Head of Exchange Traded Futures & Options
London Commodities Desk
21 - Customer facing front office staff
12 – Languages spoken
   English, Italian, French, Portuguese, Spanish, Russian, Bulgarian, Chinese, Irish, German, Ukrainian, Latvian
What do we do?

Leading non Bank provider of clearing and execution services EMEA Futures, Options and OTC

What Products do we cover

Customers make up 5% of INTL’s Client base

Target by 2020

1400 Customers
Where are our Clearing Accounts domiciled?

405 Listed clearing accounts in 52 different countries

- Great Britain, 89
- Germany, 47
- Switzerland, 66
- Brazil, 24
- UAE, 14
- USA, 3
- Belgium, 4
- British Virgin Islands, 10
- Bulgaria, 5
- Estonia, 3
- French, 11
- Singapore, 14
- Poland, 5
- Netherlands, 17
- Mexico, 4
- Latvia, 3
- Italy, 16
- Ireland, 3
- India, 5
- Hungary, 5
- Other, 48

“Other” comprises countries where there are only 2 customers per territory maximum.

EU Exposure - Number of Accounts

- Clearing: 255 (Total), 150 (EU)
- Execution: 318 (Total), 77 (EU)
THANK YOU

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